



file & copy

LANNY T. WOLFE
SPECIAL ACCOUNTS MANAGER
400 Raritan Center Parkway
Raritan Center
Edison, NJ 08837
908-225-4774 Fax 908-417-9076

January 24, 1995

ROU #1210

To: G. B. Mitchell
F. E. Cook

Re: February DPC / Subjobbers

Dear Managers:

Attached are copies of the prebook orders that have been delivered to direct accounts for subjobbers in your divisions.

Please advise subjobbers of the number of *DORAL 25¢ off 4 carton displays* they will receive from their supplier. We will pay them \$3.00 per display sold.

In order to qualify for payment the subjobber must provide the sales rep with a list of the accounts (copy attached) that have been sold displays. Upon receipt of the list, the responsible sales rep should send a voucher request to the ROU for payment.

If you have any questions, please let me know.

Sincerely,

Lanny
Lanny T. Wolfe

LTW/fr
Enclosure

51856 0091

1226

FEBRUARY DIRECT COVERAGE PROGRAM PREBOOK

(for Subjobbers)

SUBJOBBER:

Name:

MARTYS TOBACCO

Address:

SUPPLIER:

MORRIS COUNTY

DELIVERY DATE:

Week of January 30th

DISPLAY DESCRIPTION:

DORAL-

4 CARTON DISPLAY
.25 OFF/PACK

DISPLAYS:

10

Signature

51856 0092

FEBRUARY DIRECT COVERAGE PROGRAM PREBOOK

(for Subjobbers)

SUBJOBBER:

Name:

JAY TOBACCO

Address:

SUPPLIER:

MORRIS COUNTY

DELIVERY DATE:

Week of January 30th

DISPLAY DESCRIPTION:

DORAL-

4 CARTON DISPLAY
.25 OFF/PACK

DISPLAYS:

10

Signature

51856 0093

FEBRUARY DIRECT COVERAGE PROGRAM PREBOOK

(for Subjobbers)

SUBJOBBER:

Name:

PETER CANDY

Address:

SUPPLIER:

KING VENDING.

DELIVERY DATE:

Week of January 30th

DISPLAY DESCRIPTION:

DORAL-

4 CARTON DISPLAY
.25 OFF/PACK

DISPLAYS:

10

Signature

51856 0094

FEBRUARY DIRECT COVERAGE PROGRAM PREBOOK

(for Subjobbers)

SUBJOBBER:

Name:

NIDHI ENTERPRISES

Address:

SUPPLIER:

KING VENDING

DELIVERY DATE:

Week of January 30th

DISPLAY DESCRIPTION:

DORAL-

4 CARTON DISPLAY
.25 OFF/PACK

DISPLAYS:

25

Signature

51856 0095

FEBRUARY DIRECT COVERAGE PROGRAM PREBOOK

(for Subjobbers)

SUBJOBBER:

Name:

B.W. CLIFFORD.

Address:

SUPPLIER:

M. BERNSTEIN

DELIVERY DATE:

Week of January 30th

DISPLAY DESCRIPTION:

DORAL-

4 CARTON DISPLAY
.25 OFF/PACK

DISPLAYS:

50

Signature

51856 0096

FEBRUARY DIRECT COVERAGE PROGRAM PREBOOK

(for Subjobbers)

SUBJOBBER:

Name:

J C WHOLESALE

Address:

SUPPLIER:

J. BRICKS.

DELIVERY DATE:

Week of January 30th

DISPLAY DESCRIPTION:

DORAL-

4 CARTON DISPLAY
.25 OFF/PACK

• EACH DISPLAY:
1 DFFK
1 DFF100
1 DFFMK
1 DFFM100

DISPLAYS:

15

Signature

51856 0097

FEBRUARY DIRECT COVERAGE PROGRAM PREBOOK

(for Subjobbers)

SUBJOBBER:

Name:

NATL. CASH & CARRY

Address:

SUPPLIER:

PINELESSER

DELIVERY DATE:

Week of January 30th

DISPLAY DESCRIPTION:

DORAL-

4 CARTON DISPLAY
.25 OFF/PACK

DISPLAYS:

20

Signature

51856 0098

1230

FEBRUARY DIRECT COVERAGE PROGRAM PREBOOK

(for Subjobbers)

SUBJOBBER:

Name:

MERCO CANDY & TOB

Address:

SUPPLIER:

MONTVERDI

DELIVERY DATE:

Week of January 30th

DISPLAY DESCRIPTION:

DORAL-

4 CARTON DISPLAY
.25 OFF/PACK

DISPLAYS:

30

Signature

51856 0099

FEBRUARY DIRECT COVERAGE PROGRAM PREBOOK

(for Subjobbers)

SUBJOBBER:

Name:

SPRINGFIELD CANDY

Address:

SUPPLIER:

STAR

DELIVERY DATE:

Week of January 30th

DISPLAY DESCRIPTION:

DORAL-

4 CARTON DISPLAY

.25 OFF/PACK

DISPLAYS:

25

Signature

51856 0100

FEBRUARY DIRECT COVERAGE PROGRAM PREBOOK

(for Subjobbers)

SUBJOBBER:

Name:

GALE SALES CO.

Address:

SUPPLIER:

STAR.

DELIVERY DATE:

Week of January 30th

DISPLAY DESCRIPTION:

DORAL-

4 CARTON DISPLAY
.25 OFF/PACK

DISPLAYS:

25

Signature

51856 0101

FEBRUARY DIRECT COVERAGE PROGRAM PREBOOK

(for Subjobbers)

SUBJOBBER:

Name:

L. GELIKIN

Address:

SUPPLIER:

STAR

DELIVERY DATE:

Week of January 30th

DISPLAY DESCRIPTION:

DORAL-

4 CARTON DISPLAY
.25 OFF/PACK

DISPLAYS:

30

Signature

51856 0102

FEBRUARY DIRECT COVERAGE PROGRAM PREBOOK

(for Subjobbers)

SUBJOBBER:

Name:

CENTRAL JERSEY TOB.

Address:

SUPPLIER:

REYNICK.

DELIVERY DATE:

Week of January 30th

DISPLAY DESCRIPTION:

DORAL-

4 CARTON DISPLAY
.25 OFF/PACK

DISPLAYS:

60

Signature

51856 0103

FEBRUARY DIRECT COVERAGE PROGRAM PREBOOK

(for Subjobbers)

SUBJOBBER:

Name:

NASA DIST.

Address:

SUPPLIER:

RESNICK

DELIVERY DATE:

Week of January 30th

DISPLAY DESCRIPTION:

DORAL-

4 CARTON DISPLAY
.25 OFF/PACK

DISPLAYS:

30

Signature

51856 0104

SUB-JOBBER PROGRAM

SALES LOG

DATE OF SALE	SALE #	CUSTOMER NAME	CUSTOMER ADDRESS
	1		
	2		
	3		
	4		
	5		
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51856 0105

DATE OF SALE	SALE #	CUSTOMER NAME	CUSTOMER ADDRESS
	36		
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51856 0106

DATE OF SALE	SALE #	CUSTOMER NAME	CUSTOMER ADDRESS
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51856 0107